



Looking Ahead

“Hey it’s summer and where is all the work?”

That is not just a question you are discussing at the dinner table, it’s the daily mantra inside the estimating halls of Long. We continue on our aggressive path for chasing work, all work, commercial, industrial, marine or even just a cleaning or pressure washing job. Our Team is attempting to cover every market and uncover any stone that may have a nugget of work hiding under it. Yes, I would love to simply waive some sort of a magic wand and make this economic recession just go away. June of 2009 looked no different than June 2010: not enough work, too many foolish bidders.

Who would have thought that the Gulf Oil spill would affect our world of painting? Well, believe it or not one of the several ingredients in many of the products we use are surfactants. Another common name for surfactants is dispersion chemicals. With the Gulf Oil Spill, there has been (recently lifted) a federal mandate that ALL dispersion chemicals find their way to the Gulf to break-up the oil spill and not go to industry. Long has approximately \$500,000 worth of work we cannot get product for until the paint makers can replenish their depleted supply of those chemicals. Oils and the chemicals that go with it are a life blood to our industry, from paint to plastic. My guess is most of us, including myself, were unaware of the connection.

The Team did make their sales goals in May—first time this year I might add—in these weak market conditions. It appears we have a decent looking June underway as well. We’ve picked up some schools, and public work in addition to the continued work for the State Ferry System, more private buildings and another tower at Kinder Morgan are some of the jobs on the horizon. Our Team in Dallas continues quality work at the Infomart while battling the afternoon heat and occasional winds. Medford High School is winding down but other Eugene opportunities are picking up. ❖Mike Cassidy



Nakamura Court House

Congratulations to **Les Gustafson**, **Mike Lester**, and **Jason Aslakson**, the

team that brought together the 2009 Project of the Year. The William Kenzo Nakamura Federal Court House renovation project consisted of the renovation of ten stories of the thirteen story building, in which Long Painting provided interior and exterior painting. Interior work also included the lead abatement and refurbishing of existing door frames along with existing wainscot trim, as well as installation of 3,600 yards of fabric wallcovering. This project ran for fourteen months with over 10,000 hours of labor without any mishaps.

Ron Tate, 2009 Foreman of the Year

Ron Tate contributed to noteworthy projects in 2009 including the Olivian, 1823 Terry, and Hyatt Place Hotel. Project Manager **Todd Fauchald** says of Ron, “I have been with this company for over 25 years now, and in my opinion Ron Tate is the most knowledgeable & talented foreman I have worked with during my tenure here at Long Painting. We have worked together as a team on 7 consecutive projects totaling over \$5,000,000.00 in contracts....Where does all the time go? All these jobs were very profitable projects due to Ron’s leadership and talented crew.”



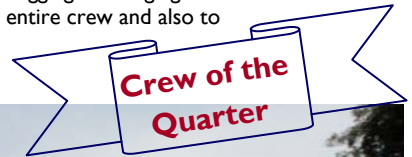
The Brush Up has gone quarterly!

~Look for us four times a year~

Long Painting will be recognizing one of our projects on a quarterly basis for quality and safety, the crew to be selected by Mike Cassidy and Mike Wilkinson.

★ Infomart

This quarter our special recognition goes to the Infomart project in Dallas, TX. Kevin Ward and his crew, Brian Biermanski, Hector Rodriguez, Lance Devilbiss, Marissa Trevino, Angel Medina, Chris Villanova, and Maria Stout, have successfully worked over 7,500 hours without an injury or compliance issue. The crew has had to successfully deal with extreme weather conditions, high humidity, and complex rigging and staging issues all without incident. Congratulations to the entire crew and also to Steve Pennington for putting together a winning team!



Safety Committee News

Several good suggestions have come to our attention from our Safety Committee members. Here are a few them:

Gloves – it was suggested that we incorporate gloves with more sensitive feel to them so that during work activities that require it (masking etc), your fingers will have the ability to feel what you’re doing easier. Many job sites have gone to 100% glove usage. Symantha is in the process of stocking the shelves with the appropriate gloves to meet these needs

Ladders – it as noted that some ladders have overspray on the OSHA labels. Suggested to use ‘tear-away’ like setup. Cut clear plastic sheet and tape over the OSHA label and replace as necessary. Contact the warehouse if you have any questions.

Keeping hydrated on the job. Everyone was reminded to ensure that with the warmer weather coming to make sure that there are sufficient quantities of water on site. This comment was also included in subsequent foreman’s meetings.

Head lamps – workers were reminded to keep the lens clear of overspray and dirt which reduces the effectiveness of the lamp.

Personal Protective Equipment – several committee members mentioned that they had reminded other employees and other crafts (other subcontractors) to wear proper PPE. This is a tremendous act by our group as safety relates to everyone and this type of behavior that we encourage continuing to develop our safety culture.

safety@home

Riding a bike is a great way to stay fit, take in some sights, and enjoy time with your family. But before you roll out of the garage, make sure you are following some safety standards, and modeling safety for your kids as well.

A bicycle helmet is a good place to start. Make sure your helmet has a CSPC sticker or label. Your helmet should sit evenly between your ears and flat on your head. Secure the chin strap so the helmet is snug and doesn't wiggle from side to side, or up and down. There should be two finger widths above your eyebrows.

Keeping your bike in good repair is a must. Before you head out, check your brakes and tires. Tire pressure is often a detail overlooked, but in addition to keeping your bike in good working order, it makes pedaling easier! Remember that a bicycle needs an occasional tune up just as an automobile does.

Once on the road, obey all traffic laws. A cyclist has all the rights and responsibilities of a vehicle driver. You may also be ticketed if you violate traffic laws while on a bicycle. Dress for the weather, and never, ever wear headphones while cycling.



MIKE'S CORNER

Stay Alert for Wild and Unfamiliar Animals

This article was extracted directly from the Center for Disease Control and Prevention

Wild animals can be found in many outdoor locales. Many of these animals can transmit rabies to people and pets.

More than 90% of all animal rabies cases reported to CDC each year occur in wild animals. The main animals that get rabies include raccoons, skunks, foxes and bats. One of the best ways to protect against rabies is to avoid contact with wild animals. Do not feed or handle them, even if they seem friendly.

Unfamiliar animals that are often thought of as pets, such as dogs and cats, should also be avoided. These animals are often in contact with wildlife and can also transmit rabies to humans.

If you see an animal acting strangely, report it to animal control. Some things to look for are:



- General sickness
- Problems swallowing
- Lots of drool or saliva
- An animal that appears more tame than you would expect
- An animal that bites at everything
- An animal that's having trouble moving or may even be paralyzed

Sometimes, you may come across a dead animal. Be aware that the animal may have died from rabies. In such cases, call animal control to take care of the animal's body. If moving or touching the body can't be avoided before animal control arrives, be sure to wear protective gloves. This can help ensure you're not exposed to the rabies virus.

INDEPENDENCE DAY TRIVIA

Thomas Jefferson and John Adams both died on July 4, 1826. Reportedly, they had a running "contest" that each would outlive the other. John Adams' dying words were "Jefferson survives."—he did not know that Jefferson had died only a few hours earlier.

Roughly \$211 Million in fireworks are imported each year for Independence Day.

The Liberty Bell sounded from the tower of Independence Hall on July 8, 1776, summoning citizens to gather for the first public reading of the Declaration of Independence by Colonel John Nixon.

The first public Fourth of July Celebration at the White House was held July 4, 1804. In 1941, Congress declared 4th of July a federal legal holiday.

Summer Travel Safety

Summer is an exciting time as we head out to enjoy wonderful destinations and to find that special camping spot and our kids get to enjoy summer camps or whatever our lifestyles bring to each day.

With all of the fun that we plan for and expect from summertime, occasionally something happens that dampens our fun. Here are some common sense summer safety tips that we can all use reminding of:

Before leaving: let someone know the details of your trip; let the neighbor(s) know that you will be away and if you will be having someone feed pets or house-sit; have mail stopped/picked up; have lawn mowed. Use timer(s) on inside lights.

On the road: stay alert in unfamiliar areas to potentially dangerous situations; always wear your seatbelts; carry an emergency kit. Basics may include: maps, flashlight (extra batteries), road flares, spare keys, jumper cables, misc. hand tools, fire extinguisher, and duct tape.

Hotel security: store valuables in room safe if available; ensure that children do not let anyone in that they do not personally know; never leave money or valuables in the room that are not secured.

There are several web sites such as Automobile Association of America (AAA), www.safetraveller.com, www.consumertraveller.com that can provide useful information to assist with preparing for your summer of fun. Have a great summer and be safe!!!

